



TINHVAN GROUP PROFILE

Tinhvân
TOGETHER WE SHINE

CONTENT



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2. Member Companies

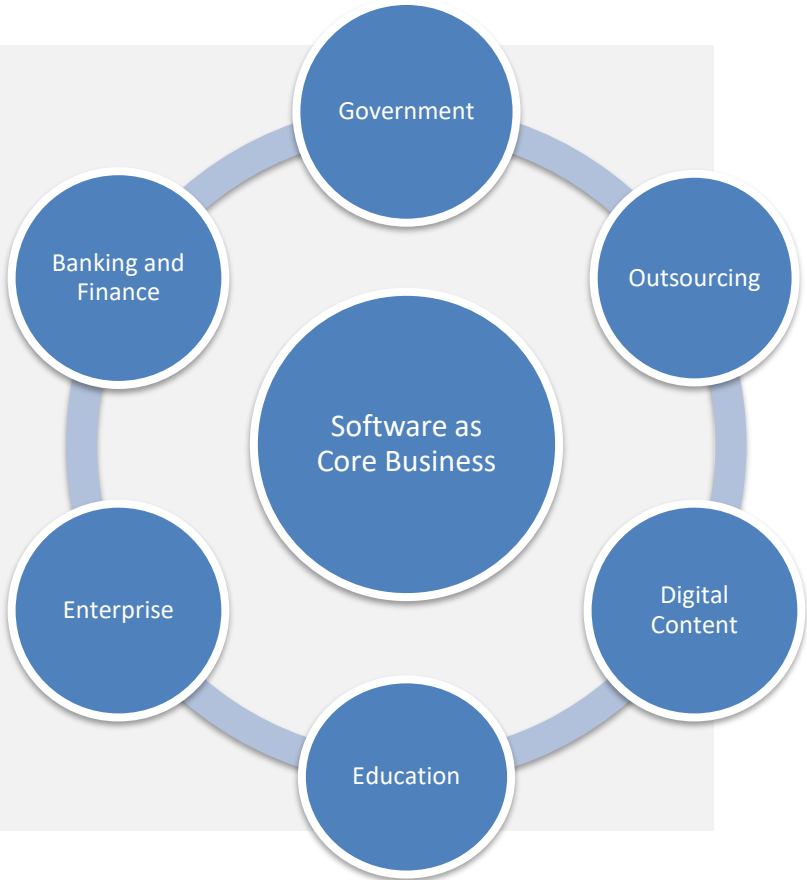


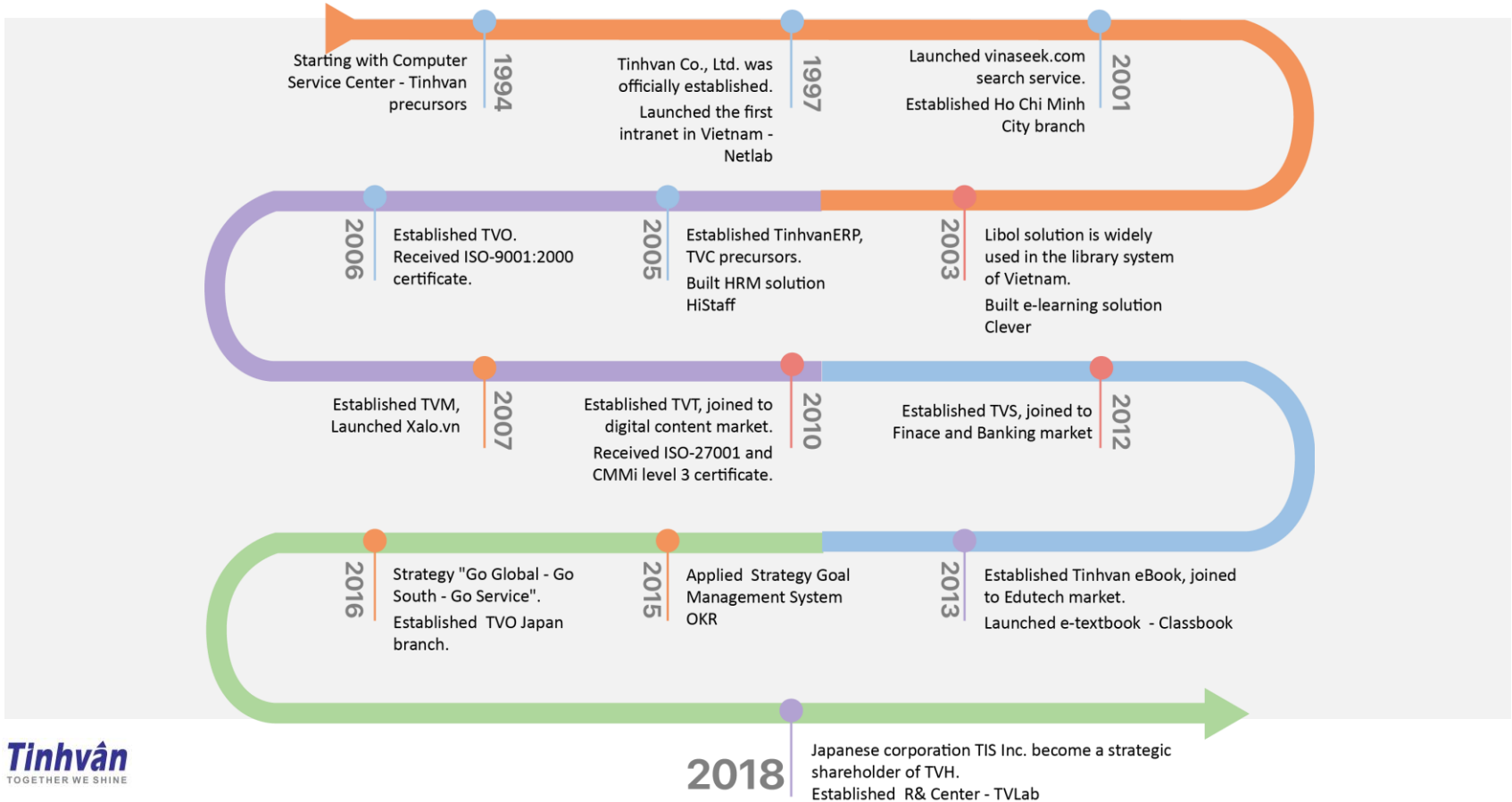
- Tinhvân Technologies LSC (holding entity) and 5 Member Companies
- Established: July 20th, 1997
- Fields of Operation: Software Development, Outsourcing, IT and Consulting Services, Digital Media and Mobile Marketing
- Number of Staff: 360 (2018)
- Aggregated revenues: \$7.2 mil (2018)
- Head Office: 8th Floor, Sport Hotel, Hacinco Student Village, Thanh Xuan District, Hanoi, Vietnam
- Branches and rep office: Ho Chi Minh City, Da Nang, Tokyo

VISION & MARKET SEGMENTS



“Tinhvan aims to become a technology group which develops sustainably on the basis of knowledge power and humanity, acts global market, contributes to Vietnam as well as enhances the competency and creativeness of each staff”

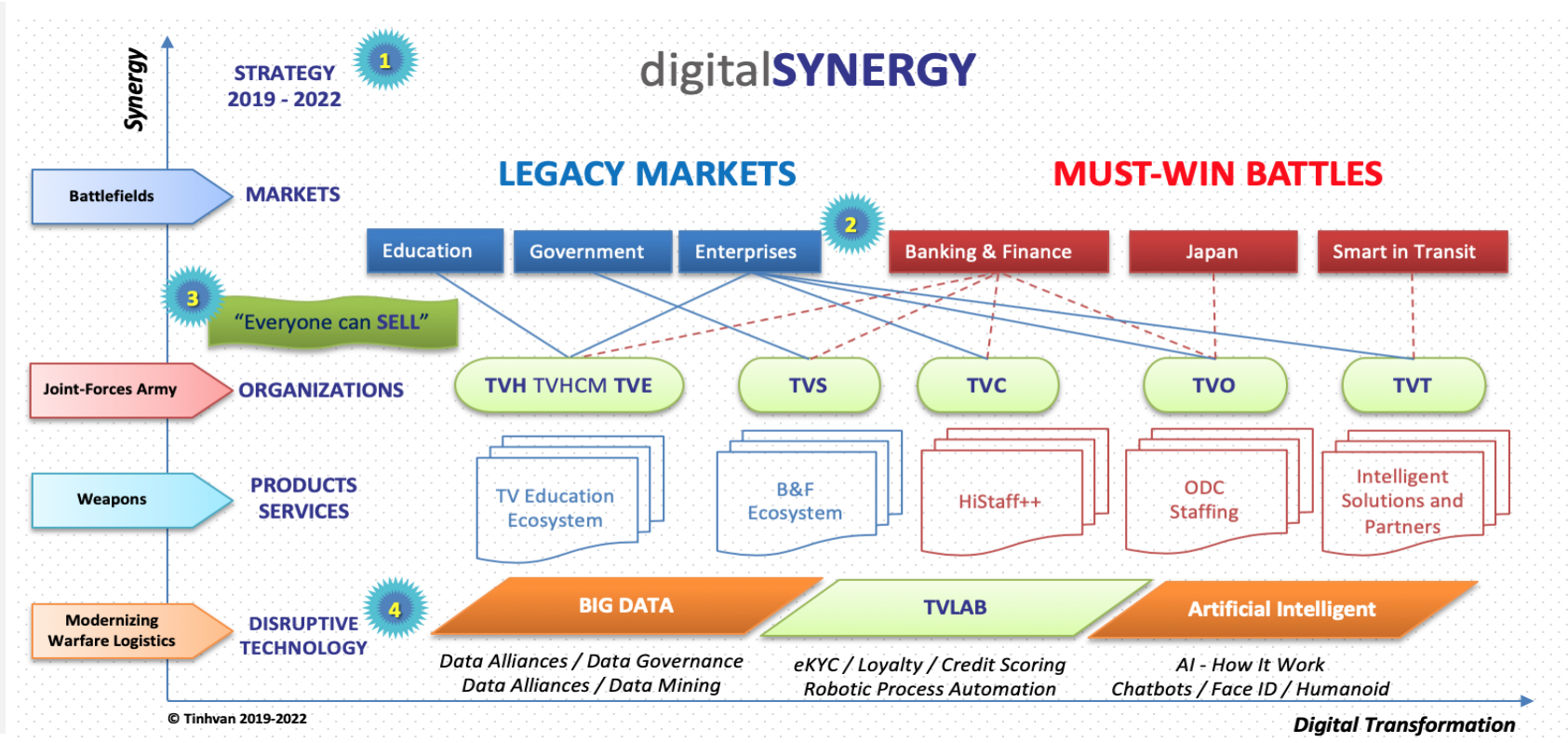






On June 20, 2018, TIS Inc. invested and has become Tinhvan's strategic partner.

“DIGITAL SYNERGY”



TINHVAN TECHNOLOGIES JSC. (TVH – TINHVAN HOLDINGS)

FINANCE

Ad & HR

PR

IT

QA

TVLab

Chairman & CEO: **Hoang To**; Deputy: **Nguyen Quan Son**; CFO: **Pham Thu Hang**

Tinhvan Solutions

*Government/ Financial/
Banking Market*

TVS

Chairman: **Nguyen Son Tung**
CEO: **Tran Thanh Trung**

Tinhvan Consulting

Enterprise Market

TVC

Chairman & CEO:
Nguyen Huy Cuong

Rep. Office in HCMC

TVCHCM

Tinhvan Outsourcing

Global Outsourcing Market

TVO

Chairman: **Nguyen Quan Son**
CEO: **Nguyen Ich Vinh**

Branch in HCMC

TVOHCM

Rep. Office in Da Nang

TVOĐN

Branch Company in Japan

TVJP

Tinhvan Telecom

*Digital Content & Mobile
Marketing*

TVT

Chairman: **Hoang To**
CEO: **Tham Duc Thang**

Tinhvan Education

Edutech Market

TVE

Chairman & CEO:
Pham Thuc Trung Luong

Tinhvan Holdings

Branch in HCMC

Southern market

TVHCM

Director: **Chu Giang Nam**



ISO 9001:2015

Quality Management System (QMS) since 2006



ISO/IEC 27001:2013

Information Security Management System (ISMS) since 2010



CMMi – Dev – Level 3

Capability Maturity Model Integration for Development (CMMi – Dev) by Software Engineering Institute (SEI) since 2010

Featured Recognitions

- 26 Saokhue Prizes (2004 – 2019) for best software solutions in Vietnam
- 14 IT Golden Cups (2002 - 2014)
- Top 5 ICT Vietnam and ICT Golden Cup (2008 - 2018)
- Certificate of MIC of Excellent Achievement in contributing to the Development of Vietnam Software Industry
- ICT Awards awarded by People's Committee of HCMC (2009 – 2018)
- TOP Vietnam's 50 Leading IT Companies in Vietnam (2016-2019)



- After 20 years of development, Tinh Van is proud to have a unique culture characterized by kindness, humanism, creativity, humor, intellectual and spiritual wealth.
- Towards business, our culture is built based on “Customer-centric” behaviors and manners
- Towards people, our culture is built based on the “Bus” philosophy in which we features “right people”, “things we love to do”, and “do together”
- Tinh Van Culture is circulated and preserved through the intramural magazine named Mytinhvan; the chronicles "20 years of creativeness and sharing", as well as many cultural activities held quarterly and annual.



HOANG TO

• Chairman

- ❖ 2015 – Present: Chairman Tinhvan Group.
- ❖ January 2008 - 2015: Chairman & CEO Tinhvan Holdings.
- ❖ March 2000 - January 2008 : Chairman of Tinhvan Technologies JSC.
- ❖ 1997: Director of Tinhvan Information Technology Co.,Ltd.
- ❖ June 1995 : Joined Tinhvan which was then a Computer Service Center.
- ❖ 1994: Graduated with a Master Degree in Theoretic Physics, from Faculty of Physics, Moscow State University named after M. V. Lomonosov, Russia.

- ❖ Jun 2018 - Present: Member of BOD Tinhvan Group.
- ❖ July 2015 - Present: Department Manager of Financial & Payments Business Promotion Dept. – TIS Inc.
- ❖ August 2008 – July 2015: Project Manager of some projects – TIS Inc.
- ❖ April 1996 : Joined Toyo Information Systems Co., Ltd. (now TIS Inc.).
- ❖ March 1996: Graduated with Bachelor of Social Science from Waseda University, Tokyo, Japan.



ISHIGURO OSAMU

• Member of BOD,
representative of TIS
Inc.



NGUYEN QUAN SON

- Vice Chairman
- CEO - Tinhvan Holdings

- ❖ 2015 – Present: CEO of Tinhvan Holdings.
- ❖ 2012 – 2015: CFO of Tinhvan Holdings.
- ❖ 2010 – 2012: CEO of Tinhvan Telecom.
- ❖ 1994: Founders of Tinhvan. One of the first contributor to build up Tinhvan Group today.
- ❖ 1989: Graduated with a Master Degree in Physics, from Faculty of Physics, Moscow State University named after M. V. Lomonosov, Russia.



NGUYEN HUY CUONG

- Member of BOD
- Chairman & CEO Tinhvan Consulting

- ❖ 2010 - Present: Member of BOD of Tinhvan Group.
- ❖ 2005 - Present: Founder, chairman & CEO of Tinhvan Consulting
- ❖ 1994: Graduated with a Master Degree in IT Management, from Wroclaw University of Technology, Republic of Poland..



**PHAM THUC TRUONG
LUONG**

- Member of BOD
- CEO - Tinhvan Education

- ❖ 2016 – Present: CEO of Tinhvan Education.
- ❖ 2012 - 2015: CEO of Tinhvan eBooks.
- ❖ 2007 - 2010: CEO of Tinhvan Media.
- ❖ 2006: CEO of Tinhvan Technologies JSC.
- ❖ April 1998: Joined Tinhvan
- ❖ 1994: Graduated from the Faculty of Physics, University of Science, Vietnam National University.



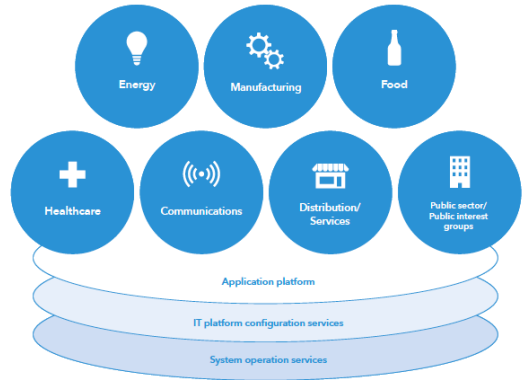
NGUYEN SON TUNG

- Member of BOD
- Chairman - Tinhvan Solutions

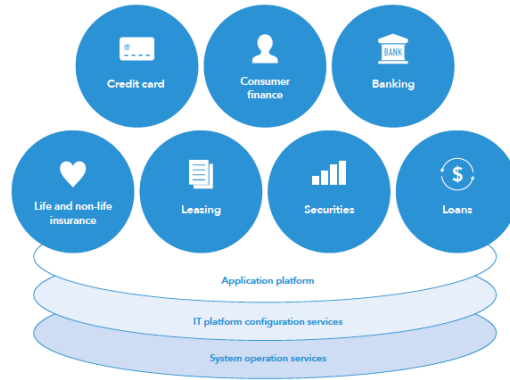
- ❖ 2016 – Present: Chairman of Tinhvan Education
- ❖ 2012 - 2016: COO of Tinhvan Solutions.
- ❖ September 2001 - August 2006: Director of Tinhvan Information Technology Ltd, Co.
- ❖ 1994: Founder of Tinhvan.
- ❖ 1994: Graduated from the Faculty of Math & Computer Science, University of Science, Vietnam National University.
- ❖ September 1988 - September 1991: Student at Faculty of Physics, Moscow State University, Russia.

- Established: 01/04/2008
- Paid-in Capital: 10 billion ¥
- Number of Employees: 20.000
- Net Sales: 405,648 billion ¥
- Stock Listing: Tokyo Stock Exchange

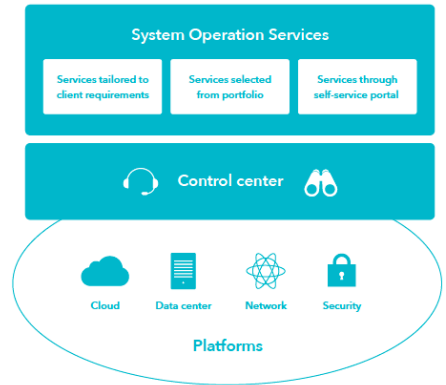
Sectors where TIS Has Proven Track Record for IT Solutions



Financial Industry Sectors where TIS Has a Proven Track Record



TIS Platform Services



- Tinhvan Solutions aims to become the leading IT Service Provider and Solution Provider in Vietnam based on the B2B2C model.

- **Key Services**

- IT Consulting and System Integration
- Develop and deliver IT Solutions for Government, Public Finance, ...
- Develop and provide IT solutions to the Bank
- Providing Software Products, Software Services and Software Development

- **Key Products**



- **Partners**



Software for Finance - Banking

- Enterprise Service Bus (ESB) for the State Securities Commission
- Information System for managing Credit Fund System
- Internal Statistics Management Software
- Database System for Managing Stock Traders
- Information Management System for Public Company and Stock Company
- Public Services for invoice declaration of online payment transaction and one-door transaction in treasury field
- Public Services for registration and use of Account in State Treasury
- Internet Banking System (IB) for Vietcombank
- Mobile Banking System for BIDV

Customers



NATIONAL ASSEMBLY



Ministry of Finance



Office of the Government



Ministry of Foreign Affairs



Ministry of Education and Training



Ministry of Public Security



Ministry of Planning and Investment



Vietnam State Treasury



The State Bank of Vietnam



The Supreme People's Court



General Department of Taxation



State Security Commission of Vietnam



Vietcombank



VietinBank



TECHCOMBANK



BIDV

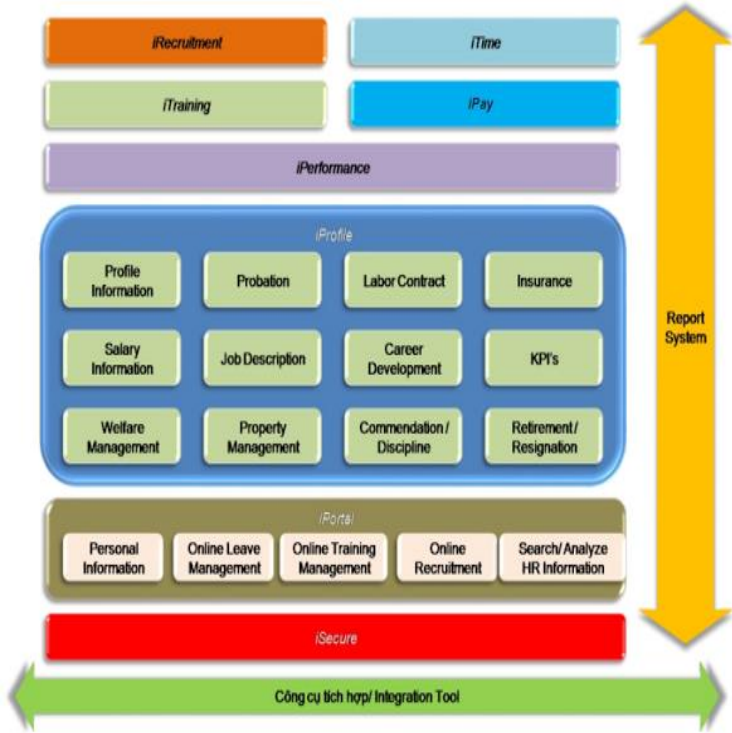
Customers

Tinhvan Consulting is a leader in consulting and deploying Human Resource Management solutions (HiStaff) for enterprises, economic groups and big financial institutions - banks in Vietnam.

Experienced staff, professional knowledge and especially service mindset have been built and instilled from the leadership level, to each customer consultant.



No.1 in Human resource management solutions



200+
Completed projects

14+
Years providing HRM
solutions

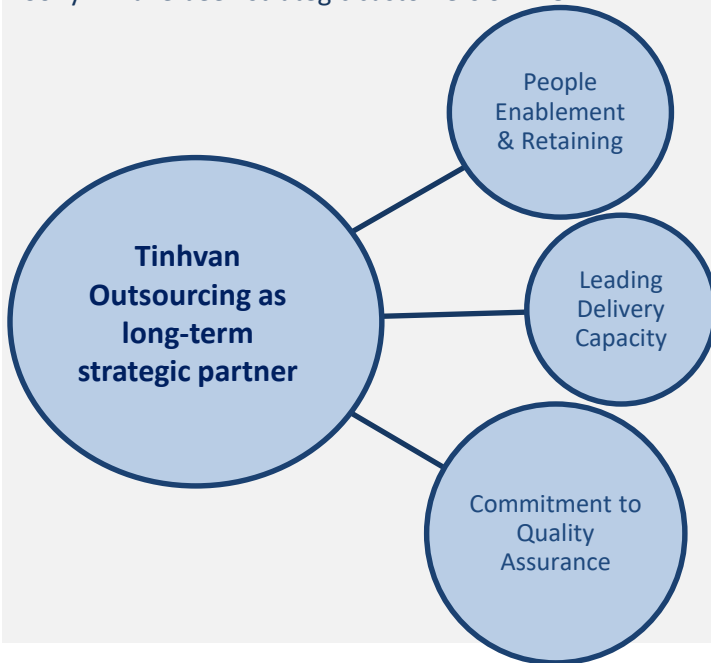
150+
Staff in Hanoi and HCMC

+30%
Annual revenue growth

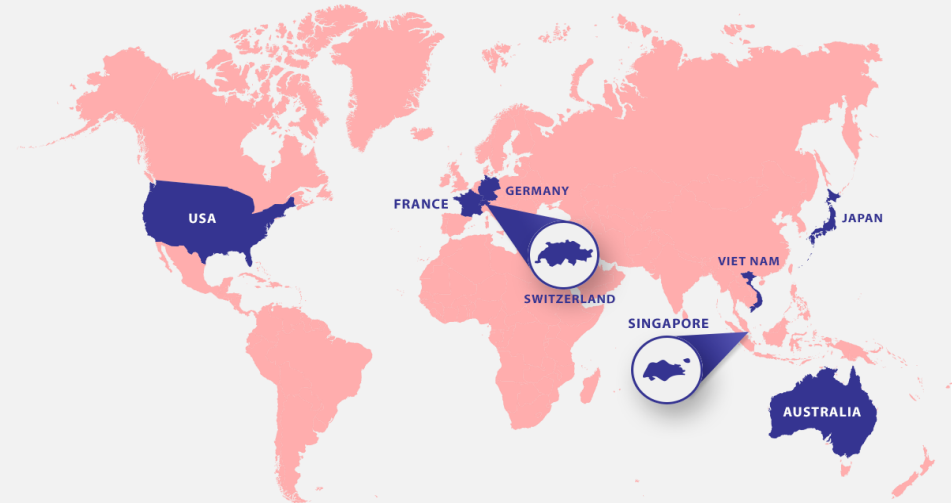




TVO commits to the highest success rate of the project to create common interests with customers. It is one of the few software companies in Vietnam to receive international standard certifications such as CMMi-L3, ISO 9001 and ISO 27001, TVO provides the best quality project with reasonable cost and dedicated and stable resources. Some big global corporations such as IBM, Unilever, Panasonic, Sony ... have been strategic customers of TVO.



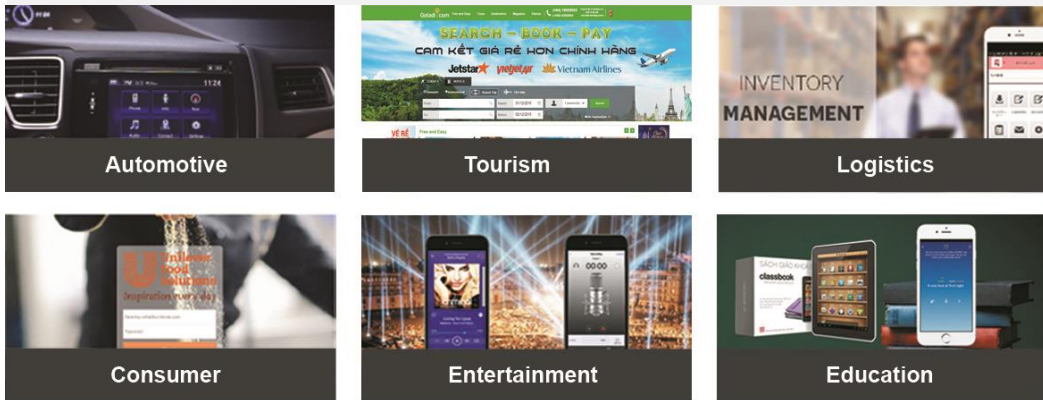
International customers



Customers

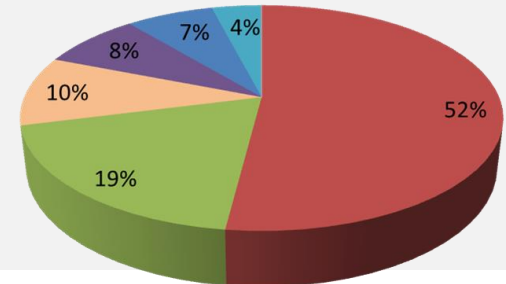


Domain



Skills

- iOS & Android
- Java
- HTML5
- PHP
- .Net
- Others



Mission

Developing educational digital materials and technology solutions which facilitate teaching and learning processes both in and beyond traditional classrooms

Products & Services

- Organizational customers**
- Libraries(academic, school, public and corporate)
 - Universities
 - Publishers
 - Corporations

- Individual customers/users**
- Teachers
 - Parents
 - Students
 - Adult learners
 - Library patrons



E-learning solution consists of LMS and TMS



E-testing solution OmegaTest



Digital publishing platform



Integrated Library Software & digital repository management



Classbook.vn
Digital textbook distribution service



Thiquocgia.vn
Preparation for Post-High School National Exam



Vstepibt.vn
Preparation for Vietnam Standard English Exams



Hoclien.vn
Digital textbook library for Mobifone subscribers



Thuvien.net
Ebooks circulation service for libraries (Overdrive business model)

Classbook Content Ecosystem

- 100.000 users including teachers, students and parents
- Thousands of contents including books, apps, E-lectures, tests, etc. from various publishers and CPs
- 100.000 monthly downloads

Awards

- Vifotec Award of 2014
- Sao Khue Award of 2013 and 2015
- Nhan Tat Dat Viet Award of 2012

Partners



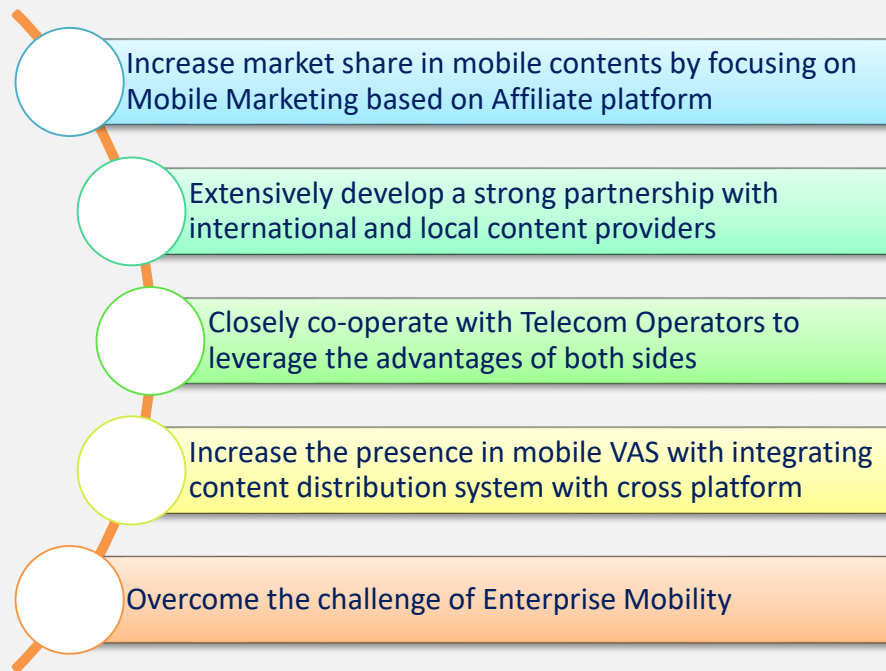
Classbook Interactive Activities



Tinhvan Telecom aims to become the leading company in the field of digital content distribution on mobile devices, based on creativity, technological strength, commitment to prestige to the community and society.

Tinhvan Telecom is the pioneer and leader in building digital content distribution model in mobile phone market in Vietnam.

Partners





Mobile Contents

- Pioneer in connecting a variety of international and local content providers and publishers in the digital / mobile content market
- The first to launch mobile entertainment portal since 2012
- The first to launch a streaming gaming proposition based on HTML5 games for smartphone, tablet and desktop users, offering a universal gaming experience.
- The key provider for Telcos CP Platform, Mobile VAS Pioneer Content and Technology



Mobile Marketing

- The first Mobile Affiliate Network in Vietnam since 2012, focusing on app/game revenue-share model
- The first Mobile Incentivized Lockscreen Platform in Vietnam
- Flexible in type of Advertising: CPM/CPC/CPA/CPI/CPS
- Increase APP Ranking and Brand awareness
- Working closely with Vietnam's Major Game Publishers as well as Brand Agencies.

Mission

To attach importance to investing in technology research and pioneering the development of various fields in Vietnam, practical applications for industries, enterprises and financial organizations, transforming them into digital economy.

In particular, Tinhvan Lab owns many patents in the areas of encryption, security, search, natural language processing, artificial intelligence, Chatbot, Blockchain...



Application of Optical Character Recognition (OCR) extracts information from ID photo, ID card,...



Chatbot application for Fintech - eKYC.
Blockchain application for Fintech (R3. Corda)



Natural Language Processing (NLP)
Voice synthesis (TTS)
Recommendation System
Credit Scoring



Face Detection Technology (Face ID) for Security and Time Attendance

Partners:



Vietnam - Japan IT Cooperation Club



Awards



TOP 10 VPBank Hackathon 2018



Second Prize Vinasia VN Hackathon 2018



Tinhvân
TOGETHER WE SHINE

