



TINHVAN GROUP PROFILE

Tinhvân
TOGETHER WE SHINE

CONTENT



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About Tinhvan Group

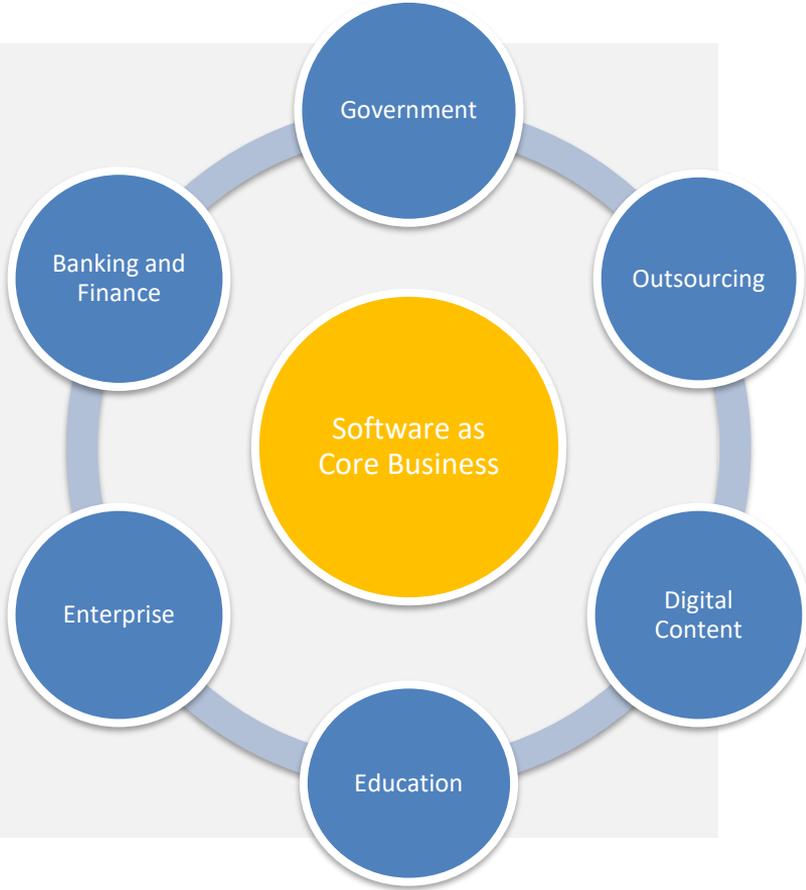


- Tinhvan Technologies JSC (the holding entity with 2 integrated business units) and 2 member companies
- Established: July 20th, 1997
- Fields of Operation: Software Development, Outsourcing, IT and Consulting Services, Digital Media and Mobile Marketing
- Number of Staff: 360 (2021)
- Aggregated revenues: \$5.5 mil (2021)
- Head Office: 8th Floor, Sport Hotel, Hacinco Student Village, Thanh Xuan District, Hanoi, Vietnam
- Branches and rep office: Ho Chi Minh City, Tokyo

Vision and market segments



“Tinhvan aims to become a technology group which develops sustainably on the basis of knowledge power and humanity, penetrates the global market, contributes to the development of Vietnam as well as enhances the competency and creativeness of each staff”



History timeline

Starting with Computer Service Center - Tinhvan precursors

1994

Tinhvan Co., Ltd. was officially established.
Launched the first intranet in Vietnam - Netlab

1997

Launched vinaseek.com search service.
Established Ho Chi Minh City branch

2001

2006

Established TVO.
Received ISO-9001:2000 certificate.

2005

Established TinhvanERP, TVC precursors.
Built HRM solution HiStaff

2003

Libol solution is widely used in the library system of Vietnam.
Built e-learning solution Clever

Established TVM,
Launched Xalo.vn

2007

Established TVT, joined to digital content market.
Received ISO-27001 and CMMi level 3 certificate.

2010

Established TVS, joined to Finance and Banking market

2012

2016

Strategy "Go Global - Go South - Go Service".
Established TVO Japan branch.

2015

Applied Strategy Goal Management System OKR

2013

Established Tinhvan eBook, joined to Edutech market.
Launched e-textbook - Classbook

2018

Japanese corporation TIS Inc. become a strategic shareholder of TVH.
Established R& Center - TVLab

2020

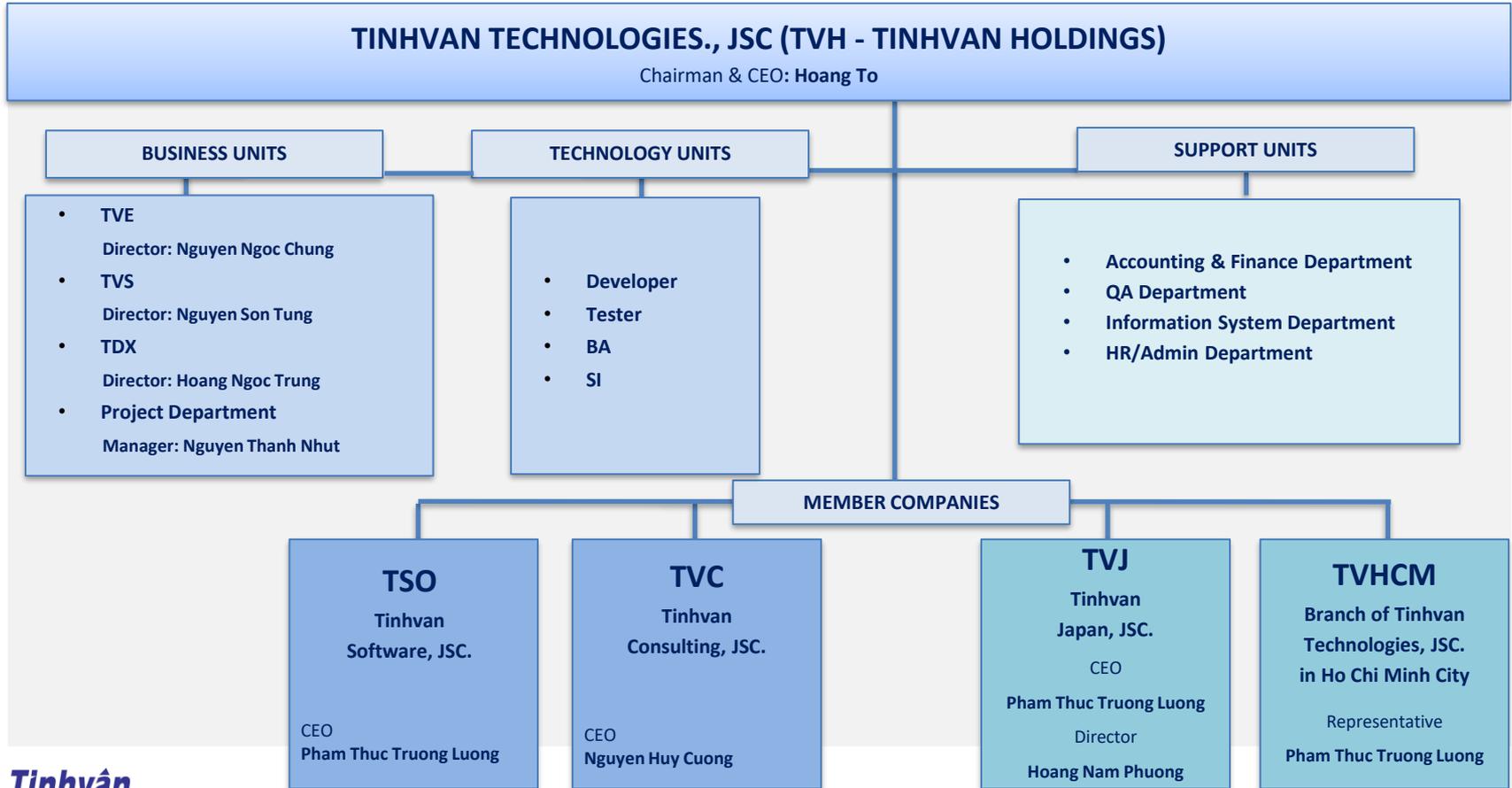
Restructure Tinhvan Group. Start implementing DX strategy.



On June 20, 2018, TIS Inc. (Japan) invested in Tinhvan group and became its strategic shareholder

- Top 5 IT corporation in Japan
- Founded: 1971
- Paid-in Capital: 10 billion ¥
- Number of Employees: 20.000
- Stock Listing: Tokyo Stock Exchange
- <http://www.tis.com/>

Organization Chart of Tinhvan Group



Mission

TVS aims to become the leading IT service provider and solution provider in Vietnam based on the B2B2C model.

Tinhvan Solutions
(TVS)

Products & services

- Packaged software products
- Customer-defined software development
- Localizing and marketing for partners' software products
- Reselling and technical support for partners' software products
- IT consulting and system integration

Market segments

- Government
- Banking and financial institutions
- Public finance agencies (tax, custom, treasury)

Customers



NATIONAL ASSEMBLY



Ministry of Finance



Office of the Government



Ministry of Foreign Affairs



Ministry of Education
and Training



General Department
of Taxation



State Security
Commission of Vietnam



Vietcombank



Ministry of Public Security



Ministry of Planning and Investment



Vietnam State Treasury



The State Bank of Vietnam



The Supreme People's Court



VietinBank.



TECHCOMBANK



BIDV



Corporate portal solutions based on high end platforms (IBM/Oracle/Microsoft)



Document and workflow management for paperless office



Archiving management



Corporate Assets management



Internal audit management

Mission

Developing educational materials and technology solutions which facilitate teaching and learning processes both in and beyond traditional classrooms

Tinhvan Education
(TVE)

Customers

Organizational customers

- Libraries(academic, school, public and corporate)
- Universities
- Publishers
- Corporations

Individual customers/users

- Teachers
- Parents
- Students
- Adult learners
- Library patrons

Products & services



E-learning solution
consists of LMS and TMS



E-testing solution
(online & on site)



Digital publishing
platform



Integrated Library solution
Digital library solution

classbook

Classbook.vn

- Digital textbooks
- Online ebook store
- Educational apps

SMARTSCHOOL

smartschool.vn

Educational content online
repository

Học liên

Hoclien.vn

Digital textbook library for
Mobifone subscribers

Mission

TSO commits to the highest success rate of the project to create common interests with customers.

Tinhvan Software JSC (TSO)

Products & services



Generic software development

- Development phase only
- Full-cycle including operation and maintenance



Resource staffing

- Onsite
- ODC (Offshore Development Center)



Software testing

- Manual testing
- Automation testing
- Specific tools

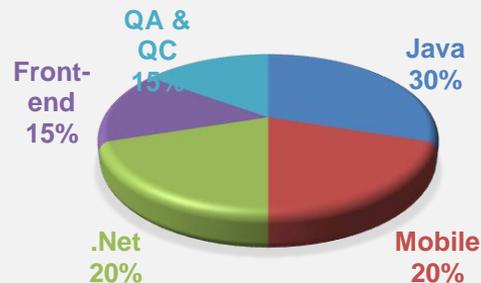


Application development

- Mobile apps
- Web applications

Resources

- 120+ developers and testers
- Location: Hanoi, HCM City, Tokyo (TVJ)



Customers



Technologies



Products & technologies

HiFACE

Facial recognition-based solutions for time attendance and access control and KYC purposes.



Third-parties technologies and solutions in domains of smart city, IoT, big data, AI, automation-RPA



Data analytics and business Intelligence



HiFace and HiFace+ (with thermal camera for checking human temperature)

Customers



Mission

Tinhvan Consulting is a leading company in HCM (Human Capital Management) solutions and services for large and medium organizations in Vietnam.

Tinhvan Consulting JSC
(TVC)

Products & services

HiStaff
PROFESSIONAL HRM SOLUTION

- A comprehensive HCM solution which helps large corporations and medium enterprises in Vietnam in organization management, personnel administration and human productivity optimization, regarding local culture and labor rules.
- An employee benefit service provider to 300,000+ employees in Vietnam.

Facts

500+
Completed projects

100+
Staffs in Hanoi and
HCM City

300,000+
Employees using HiStaff
services

+30%
Annual revenue growth

Customers





ISO 9001:2015

Quality Management System (QMS) since 2006



ISO/IEC 27001:2013

Information Security Management System (ISMS) since 2010



CMMi – Dev – Level 3

Capability Maturity Model Integration for Development (CMMi – Dev) by Software Engineering Institute (SEI) since 2010

Awards & recognitions

- 29 Sao-Khue Prizes (2004 – 2022) for best software solutions in Vietnam
- 14 IT Golden Cups (2002 - 2016)
- Top 5 ICT Vietnam and ICT Golden Cup (2008 - 2018)
- Certificate of MIC of Excellent Achievement in contributing to the Development of Vietnam Software Industry
- ICT Awards awarded by People's Committee of HCMC (2009 – 2018)
- TOP 50 IT Companies in Vietnam (2016-2018)

Thank you!

- With more than 25 years of development, Tinhvan has built a unique culture characterized by kindness, honesty, creativity, professionalism and good team spirit.
- In doing business, our culture is based on “customer-centric” philosophy. We aim to be a trustworthy partner, which deliver with commitment on quality and mutual success.





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